

<u>Measurement and evaluation of the efficiency of</u> <u>the accounting and financial performance using</u> <u>the Balanced Scorecard (BSC)</u>





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# Measurement and evaluation of the efficiency of the accounting and financial performance using the Balanced Scorecard (BSC)

### **Course Objective**

- Understand the Finance and Accounting jargon
- Learn Costing and Budgeting Terminologies used in business
- > Determine full costs of outputs for the goods and services provided
- Master traditional techniques and recent best practices
- Link Finance and Operation for Budgeting Purposes and Strategy Execution
- Learn How to Build a Comprehensive Performance Measurement System

## Target Audience

- Financial Professionals, Finance Controllers Treasurers and Inventory Professionals
- Senior Professionals with a direct responsibility for Financial Management and Control
- Accountants, Planners, & Cost Professionals
- Any professional who has responsibility for any portion of the planning process
- Any professional, at a medium and senior level, who is a part of the financial decision making team
- ➢ New interns and trainees with finance related responsibilities



#### **Course Outline**

- ≻ DAY 1
- Management and Financial Accounting: Key Concepts and Terminologies
- Identify the Major Differences and Similarities between Financial and Managerial Accounting
- Understand the Role of Management Accountants in an organization
- Linking Strategy to Planning and Costing
- The Key Role of Budgeting and Cost Control in contemporary organizations
- ➤ Towards a Cross-Functional Process-View of the organization
- Understand your Processes: Integrating Financial and Nonfinancial aspects
- Understanding the Financial Statements
- Video, Examples & Discussions
- ≻ DAY 2
- Cost Analysis
- ➤ What is Costing?
- Cost Concepts and Terminology
- Different Costs for Different Purposes
- Fixed vs. Variable Costs: The Cost-Volume-Profit Analysis Model
- Contribution Margin Analysis
- Manufacturing vs. Non-manufacturing Costs
- Period vs. Product costs: Inventory Evaluation and Control
- ➢ Case Study
- > DAY 3
- > Traditional vs. Advanced Techniques in Cost-control
- Under-costing and Over-costing: The Consequences for Profitability

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- ➢ How to refine a Costing System?
- Indirect vs. Direct Costs
- Traditional Cost Allocations Systems vs. Activity-Based Costing
- Cost Hierarchy & Cost Drivers
- Linking Resources, Activities and Management
- Introducing Activity-Based Budgeting and Management
- Video, Case Study and Examples
- > DAY 4
- > Budgeting: Flexible Budgets and Variance Analysis
- ➤ The Role of Budgeting
- Define the Master Budget and explain its major benefits to an organization
- Describe the Difference between a Static Budget and a Flexible Budget
- Compute Flexible-budget Variances and Sales-volume Variances
- Discuss the Behavioral implication of Budgeting
- > The Budgeting Process in your organization: How to improve it?
- ➤ Which tools shall we use to complement Budgeting and Costing?
- Problems, Case Study and Exercises
- > DAY 5
- Measuring Corporate Performance: The Balanced Scorecards and Six-Sigma
- Broadening Performance Measurement Systems
- The Key Role of Customer Satisfaction and Business Process Reengineering
- Beyond Budgeting: Integrating Financial and Non-financial Issues
- Introducing the Balanced Scorecard
- ➢ The Key Perspectives
- Introducing the Strategy Maps
- Introducing Six-Sigma
- Video, Case Study and Examples

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