

MBA in Finance





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Course Objective

- ➤ Understand the key issues and challenges facing the banking & finance sector
- ➤ Understand more fully the impact of the role of finance and managing shareholder value in banking and finance
- ➤ Target, prioritise and manage strategic change in the sector and in your role
- > Develop and implement effective strategies
- ➤ Develop and integrate functional strategies e.g. marketing, technology, operations, organisation and people
- ➤ Manage and implement change
- ➤ Evaluate lending propositions and manage a loan portfolio effectively
- ➤ Measure and reduce risk
- ➤ Gain a powerful and effective Mini MBA toolkit to use in your present and future jobs

Target Audience

- ➤ Senior banking and finance executives who wish to develop their breadth of understanding by engaging with other leaders in the sector
- ➤ Managers responsible for developing their organisations strategic vision and plans
- ➤ Managers responsible for implementing change



- ➤ Those involved with risk management
- ➤ Those who seek senior positions within the banking and finance sector
- Functional managers in Sales and Marketing, Finance, HR, Operations and IT, who want to see the "bigger picture" and formulate "mini strategies"
- ➤ Senior managers in businesses supplying banking and finance (e.g. IT, consultants, outsourcing companies) who wish to deepen sector knowledge and build sales and advisory capability to the sector



Course Outline

- > DAY 1
- > International Financial Markets & Instruments
- ➤ An overview of International Financial Markets, Regulation, Instruments & Risk
- ➤ International Bank Balance Sheets & Income Statements
- ➤ Marketing Financial Services & Products
- > Securitisation & Derivatives
- ➤ Islamic Banking Instruments
- ➤ Current trends, issues and developments in International Financial Markets
- \triangleright DAY 2
- > Strategic Management
- > Strategic Issues facing the Financial Sector
- ➤ Strategic Planning and the Importance of Competitor Advantage
- ➤ Developing & Evaluating Strategic Options
- ➤ Develop and integrate Functional Strategies e.g. marketing, technology, operations, organisation and people
- ➤ Implementing & Managing Successful Strategies



- ➤ Guest Speakers leading strategists from the financial services sector
- \triangleright DAY 3
- ➤ Management & Leadership
- ➤ The Skills of Effective Leader & Manager ?
- Organisational Structure & Culture
- ➤ Manage Cross Functions e.g. marketing, technology, operations, organisation and people
- ➤ Change Management
- ➤ Relationship Management Managing the Customer Relationship
- ➤ Guest Speakers leading managers from the world of finance
- > DAY 4
- > Financial Management
- ➤ The Role of Finance to Maximize Shareholder Wealth and the Value of the Business
- Developing Sustainable Profit
- ➤ Financial Performance Evaluation Profitability; Liquidity and Capital Adequacy
- **>** Business Valuation Models
- Managing and Controlling a Loan Portfolio
- ➤ **Guest Speakers** leading financial managers from the world of finance
- > DAY 5
- ➤ Risk & Risk Management
- ➤ Identifying & Evaluating Risk
- ➤ Regulation, Liquidity & Capital Adequacy Requirements
- ➤ Risk Measurement & Stress Testing
- ➤ Risk, Assets & Liability Management
- ➤ Capital Allocation and VAR (Value-At-Risk) Modelling
- Current & Future Issues in bank financial management



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- 1) Scientific article on flash memory.
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Price (USD)

Communicate with the training department to know the participation fees

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