

# Internal & external purchasing regulations (rules) & strategies





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#### **Course Objective**

- ➤ Understand your corporate culture, values, vision, objectives and policies
- > Preview of ISO and other standards in relation to quality concepts
- ➤ Know how to qualify suppliers through documented and fact-based processes
- ➤ Measure and evaluate performance
- > Embark on Continuous Improvement Processes
- ➤ Know methods of Developing Super Suppliers and Downgrading Inefficient Suppliers
- ➤ Peek into software to help in managing supplier quality
- ➤ Know how best practices in Supplier Quality Management and its implementation



#### **Target Audience**

➤ This course will mainly benefit to purchasing managers, senior buyers, project managers, civil engineers, construction managers, contractors, sub-contractors, site engineers, senior management, and government agencies, architects, construction professionals, and anyone responsible for purchasing at a senior level who seeks to enhance their skills further.





#### **Course Outline**

- **>** Day 1
- > CORPORATE QUALITY CULTURE
- ➤ Corporate Quality Objectives & Policies
- > Current Status Of Company Quality Achievements
- ➤ ISO 9000: 2000 & ISO 9004: 2000 Standards
- ➤ 8 Quality Management Principles
- ➤ Suppliers Awareness Of Quality-Driven Corporate Culture
- ➤ Day 2
- > SUPPLIER PRE-QUALIFICATION
- ➤ Supplier Selection Process
- ➤ Supplier Quality Initiatives & Certification
- ➤ Supplier Self Survey
- > Supplier Assessment
- > Supplier Approval Criteria
- **>** Day 3
- > SUPPLIER PERFORMANCE
- ➤ Maintaining Approved Status
- > Production Part Approval Process
- ➤ Non-Conformance And Rejections
- > Performance Metrics & Supplier Performance Measurement
- ➤ Cost Measurement Systems



- **>** Day 4
- > SUPPLIER DEVELOPMENT & MANAGEMENT
- ➤ Team Game Integral Members Of Team
- ➤ Supplier Buyer Collaborative Partnership
- ➤ Quality Relationships
- > Customer Focus
- ➤ Rewarding & Maintaining Super Supplier
- **>** Day 5
- > BEST PRACTICES IN SUPPLIER QUALITY MANAGEMENT
- ➤ Measuring & Tracking Cost Of Poor Supplier Quality
- ➤ Cost Recovery
- ➤ Supplier Audit
- ➤ Supplier Scorecard
- ➤ Closed Loop Corrective Action
- ➤ Engaging Suppliers In Quality Systems



#### > The Feature Of Asia Master Training And Development Center

- we pick up the customer from the airport to the hotel.
- we give the participant training bag includes all the necessary tools for the course.
- Working within groups to achieve the best results.
- All our courses are confirmed and we do not postpone or cancel the courses regardless of the number of participants in the course.
- We can assist you in booking hotels at discounted prices if you wish to book through us.
- We offer the certificate from Asia Masters Center for Training and Administrative Development.



#### The Cost Of The Training Program Includes The Following:

- 1) Scientific article on flash memory.
- 2) Training Room.
- 3) Training.
- 4) Coffee break.
- 5) The training bag includes all the tools for the course.



#### Price (USD)

### Communicate with the training department to know the participation fees

> There are offers and discounts for groups

#### The details of the bank account

**Bank name: CIMB Bank Berhad** 

**Account name: Asia Masters Center SDN. BHD** 

Bank account number: 80-0733590-5

**Swift code: CIBBMYKL** 

**IBAN: Null**