

# <u>Contract Planning & Dispute Management for</u> <u>Project & Contract Managers</u>





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# <u>Contract Planning & Dispute Management</u> <u>for Project & Contract Managers</u>

# **Course Objective**

- Develop project plans with a focus on achieving sustainable benefits.
- Leading the project team towards the use of contracts and project delivery.
- ➤ Managing relationships with stakeholders and contracting parties.
- Deepening understanding of the importance of contracts for companies.
- Application of the latest international dispute settlement ideas.

## **Target Audience**

- Contractors, subcontractors
- ➤ architects, engineers, business owners, developers, supplies
- Contract managers
- Consultants
- Public sector employees and public institutions
- ➤ Financiers
- ➢ Bankers
- Legal advisers and arbitrators
- ➢ Insurance agents



# **Course Outline**

#### > What is meant by contracts and how to prepare a contract

- > The importance of contractual relations.
- Requirements for preparing the right contract, in terms of elements and formal procedures.
- ➢ Power and agency.
- ➢ Bidding process.
- Provision of alternative sources.
- Contractability for implementation, with special emphasis on the international context.

#### Structure of contracts

- $\succ$  Form of agreement.
- Hierarchy of terms and conditions.
- Different contractual structures traditional and modern.
- Risk and position (ownership) in international trade and transferability.
- Notifications and formal procedures.
- Identification of laws and courts concerned.

#### > Annexes

- Set performance commitments.
- ➢ Bonds and guarantees.
- ➢ Parent company's collateral.
- Letters of intent, letters of reassurance, and letters of awareness.
- ➢ Insurance policies.
- ➤ Assess the need for financial security.
- > Variations and Variables
- Differences in contract documents.
- Explanation and definition of replacement of obligation and assignment of liability.
- ➤ Variables of contract clauses and variations in scope of work.

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- $\succ$  Claims and how they arise.
- ➢ Delay and disable.
- Compulsive circumstances.
- Settlement of disputes
- Conflict avoidance, multi-level items used to settle disputes.
- ➢ Negotiation.
- $\succ$  Litigation.
- ➤ Arbitration.
- ➤ Mediation, early neutral evaluation ENE,
- > Best practices in conflict resolution and management.



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