

Best Practices In The Management Of Procurement & Logistics Operations





Best Practices In The Management Of Procurement & Logistics Operations



Course Objective

- > Review the meaning of strategic procurement
- ➤ Be given examples of best practices in procurement and the supply chain
- > Review how to obtain best pricing
- > Be taught how to develop spend analysis
- > Develop a functional and cross functional view of the supply chain
- > See that better working with all of the supply chain players pays
- ➤ Consider Key Performance Indicators (KPI's)

Target Audience

- Contracts, Purchasing, and Procurement personnel
- ➤ Project, Engineering, Operational, and Maintenance, personnel who are involved in the planning, and execution of purchases and contracts
- ➤ Supply, Buying, Purchase, Logistics, Materials and Supply Chain Professionals
- ➤ All involved in the acquisition of materials, equipment, and services and who are in organizations whose leadership want high levels of competency in those involved in these activities
- ➤ Those who need to develop their limited understanding about Logistics and Supply Chain Management



Those who are looking for business gains and benefits from managing their supply chains more effectively



Course Outline

- > DAY 1
- > Seeing Procurement as a Dynamic, Interactive System
- ➤ The System Approach vs. the Traditional Functional Approach
- ➤ What is the goal of Procurement?
- ➤ Developing the Strategic Procurement Plan
- > An Overview of the Procurement Process
- > Procurement as Part of the Supply Chain
- > DAY 2
- > Developing the Strategic Procurement Decisions
- ➤ Make / Buy Decision
- > Vertical Integration
- ➤ Alliances and Partnerships
- ➤ Inter-company Trade
- ➤ Reciprocity and Counter Trade
- ➤ Supplier Strategy
- ➤ The Coordination Strategy
- > The Purchasing Organisation
- > **DAY 3**
- > Implementing the Tactical Procurement Decisions
- > Supplier Involvement
- ➤ Value Analysis
- Quality Assurance
- ➤ Supplier Selection
- Supplier Rating and Ranking
- Contract Management
- > IT Systems and e-Procurement



- > Policies and Procedures
- > Staffing the Procurement Department
- > DAY 4
- Understanding Logistics and the Supply Chain
- Definitions of Logistics and Supply Chain Management
- > History and the Development
- ➤ Understanding the Supply Chain dynamics
- ➤ International and Global Logistics
- ➤ Supply Chain Operations Reference Models (SCOR)
- ➤ The Theory of Constraints (TOC)
- > Transportation Economics
- ➤ The Role of Transportation in Logistics
- ➤ Management Key Decisions
- > Types of Mode or Intermodal System
- ➤ International Commercial Terms in Transportation and the Liabilities
- Documentation in Transportation
- > Hazardous Materials Transportation
- > DAY 5
- > Performance, Risk and Warehouse Management
- ➤ Key Performance Indicators (KPI)
- ➤ Warehouse Management:
- ➤ Role in the Supply Chain
- > Flows
- > Equipment Selection
- ➤ Supply Chain Risks:
- > Operational
- > Inventory
- > Exchange Rates
- > Financial
- Disruption



- > Security
- > Procurement in Supply Chain
- ➤ The Difference between Procurement and Purchasing
- ➤ What is the role of Procurement and Purchasing?
- ➤ Support Operational Requirements
- ➤ Manage the Procurement Process and the Supply Base
- ➤ Develop Strong Relationships with Other Functional Groups
- ➤ Team Roles and Responsibilities

> The Feature Of Asia Master Training And Development Center

- we pick up the customer from the airport to the hotel.
- we give the participant training bag includes all the necessary tools for the course.
- Working within groups to achieve the best results.
- All our courses are confirmed and we do not postpone or cancel the courses regardless of the number of participants in the course.
- We can assist you in booking hotels at discounted prices if you wish to book through us.
- We offer the certificate from Asia Masters Center for Training and Administrative Development.

The Cost Of The Training Program Includes The Following:

- 1) Scientific article on flash memory.
- 2) Training Room.
- 3) Training.
- 4) Coffee break.
- 5) The training bag includes all the tools for the course.



Price (USD)

Communicate with the training department to know the participation fees

> There are offers and discounts for groups

The details of the bank account

Bank name: CIMB Bank Berhad

Account name: Asia Masters Center SDN. BHD

Bank account number: 80-0733590-5

Swift code: CIBBMYKL

IBAN: Null