

Quality Applications And Smart Planning





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Course Objective

- Explain the importance of planning and employing the 'SMART' criteria to objectives setting
- ➤ Use environmental scanning, budgeting, and breakeven analysis as tools for planning and forecasting
- ➤ Recognize the importance of control, and of properly utilizing key performance measures to keep work on track

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Target Audience

- ➤ head department
- > manager
- > or supervisor who need to develop their ability to plan, organize, control and achieve their goals and objectives on time and within the expected quality standards.
- Divisional managers





Course Outline

Foundation of planning

- > The functions of management
- Definition of planning
- > Elements of planning
- > Types of plans
- Planning in the hierarchy of an organization
- ➤ What is organizing?
- ➤ What is leading?
- ➤ What is controlling?
- > Efficiency versus effectiveness
- > Setting S.M.A.R.T goals
- > Tips on setting goals
- > Benefits of planning
- > Why many managers and supervisors fail to plan
- > Elements of good plans

Planning tools and techniques

- > Environmental scanning
- > SWOT and PEST analysis
- Definition of benchmarking
- ➤ The benchmarking process
- > Steps in benchmarking
- ➤ Allocating resources and budgets
- ➤ Breakeven analysis
- ➤ Limitations of breakeven analysis

Control and performance measurement

- > Definition of control
- > The planning and controlling link
- ➤ Importance of control



- ➤ The control process
- ➤ Measuring: what and how
- ➤ Sources of information for measuring performance
- ➤ Managerial decisions in the control process
- Organizational performance measures
- > Feed forward, concurrent and feedback controls
- ➤ Information controls and balanced scorecards

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