

# Managing Vendor Qualification, Performance & Contract Compliance





Asia Masters Centre (AMC), Suite 2 B, level 6, Office Block, Grand Millennium Hotel, Bukit Bintang Street, 55100 Kuala Lumpur, Malaysia. | Tel: +60327326992|Mobile: +601 8909 0379 | Fax: +60327326992 Website: http://www.asiamasters.org/ | Email: info@asia-masters.com



# Managing Vendor Qualification, Performance & Contract Compliance

# **Course Objective**

- Explain what the terms supply chain and supply chain management mean;
- Describe what supply chain networks are;
- List examples of supply chains;
- Describe what is meant by integrated supply chain networks;
- Describe best practices in supply chain networks.

#### **Target Audience**

This course will mainly benefit to purchasing managers, senior buyers, project managers, civil engineers, construction managers, contractors, sub-contractors, site engineers, senior management, and government agencies, architects, construction professionals, and anyone responsible for purchasing at a senior level who seeks to enhance their skills further.



## **Course Outline**

## > Day 1

- Supply Chain Strategy and Sustainability
- Principles of logistics and supply chain management.
- Supplier relationships.
- > Time based mapping and time compression.
- > The contribution of Just in Time and Lean thinking.
- Supply chain sustainability concepts and management.
- > Thinking strategically, corporate responsibility and ethics.
- Supply chain challenges and opportunities.

# > Day 2

- Principles of Strategic Procurement
- General issues affecting P&S and the role of Procurement, including drivers, context, structures, objectives
- Supply strategy and segmentation approaches & matrices; buyersupplier relationships; power issues
- Managing inter-organizational relationships
- Supplier selection, development and evaluation, including make versus buy decisions
- Daikin case study on value creation to be prepared by students for class presentations and discussion
- e-Procurement approaches, benefits and limitations
- e-Auction live event (double session)
- New trends in purchasing: retail industry
- International sourcing and total landed cost
- The Supply Chain Partnership model (Prof Douglas Lambert)
- Sustainable sourcing



- > Day 3
- Inventory and Operations Management
- Supply Chain operations analysis
- Value Stream Mapping (VSM)
- ➢ "Push and Pull" systems
- ➤ Just-in-time
- Manufacturing Planning and Control Systems
- Demand Management and Forecasting
- Sales & Operations Planning
- Inventory Management
- Capacity Management, Sequencing and Scheduling

# > Day 4

- Accounting and Finance for Supply Chain Management
- Interpretation of Company Financial Statements
- Exploring the relationship between accounting information and supply chain management
- Introduction to traditional and contemporary accounting tools and techniques, which can be applied to supply chain analysis
- The application of accounting tools and techniques to support supply chain decision-making
- Supply chain management and the implications for financial performance
- Exploring the many cost trade-offs between supply chain management processes (Source v Make).



#### > Day 5

- Analytical Techniques for Supply Chain Management
- Introduction to module and decision analysis
- Fundamentals of discrete probability
- Continuous probability distributions and their applications
- Statistical sampling
- Simulation modelling
- Workshop on simulation
- Regression models
- Workshop on hypothesis testing and regression
- Forecasting
- Workshop on forecasting
- Linear optimisation
- Workshop on linear programming
- Multi-criteria decision making
- Revision and examination preparation



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