

Corporate Financial Planning, Budgeting and Control





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Course Objective

- ➤ Develop effective corporate financial plans aimed at maximising return and minimising risk
- ➤ Evaluate the various methods of finance and make successful capital investment decisions
- ➤ Prepare, manage and control budgets to support the corporate financial plans
- ➤ Identify and manage financial risk effectively
- ➤ Measure and manage performance effectively
- ➤ Create opportunities for your personal development and increased financial awareness

Target Audience

- ➤ Non-financial and financial personnel
- ➤ Managers and those with financial responsibilities
- ➤ Financial decision-makers, whose techniques of decision-making and analysis will be improved through attendance
- ➤ Professionals acting upon the financial decisions of others, who will gain an appreciation for decision-making thereby ensuring shared values within the organisation
- ➤ Analysts whose role involves evaluating and identifying market and competitive trends



- > Junior managers involved in risk managements
- ➤ Managers involved in planning and decision-making
- > Financial planner



Course Outline

Day 1:

Corporate Financial Planning

- Strategic Planning
- The Objective of the Firm meeting Shareholder & Stakeholder Objectives
- Agency Theory the relationship between Shareholders & Management
- Creative Accounting and the Case of Enron
- Financial Management & Financial Planning the Scope, Role
 & Responsibilities of Financial Management
- Preparing a Financial Plan the Master Budget
- Forecasting Future Cash-flows and Financial Modelling
- Time Series Analysis, Correlation & Regression

> DAY 2

Financing the Plan

- Sources of Finance Long Term & Short Term
- Evaluation of the Types of Finance Equity vs. Debt Finance
- Hybrid Finance & Financial Engineering
- The Dividend Decision



- The Cost of Capital and Weighted Average Cost of Capital (WACC)
- Capital Asset Pricing Model (CAPM)
- Accounting Rate of Return (ARR)
- Net Present Value (NPV), Internal Rate of Return (IRR) Capital Rationing & Payback

➤ DAY 3

Preparing & Managing Budgets to Support the Financial Plans

- Definition of Budgets, the Budgetary Process and Budgetary Control
- Types of Budgets-Fixed, Flexible, Incremental and Zero Based
- The Purpose/Benefits & Problems/Limitations of Budgets
- Setting/Implementing Effective Budgets Eliminating the Problems
- Responsibility Accounting and Absorption Costing
- Activity-Based Budgeting/Costing (ABB, ABC)
- Variance Analysis, Cost Behaviour, Break Even Analysis & Sensitivity/What If Analysis
- What-If Analysis combined with Du-Pont Analysis

> DAY 4

Managing and Controlling Cash Flow to Support the Financial Plan

- Cash vs. Profit & The Cash Conversion Cycle
- Calculating and Managing the Cash flow Cycle
- Cash Flow Ratios
- Working Capital



- The Cost of Maintaining Working Capital
- Maintaining the Optimum level of Working Capital
- Working Investment Ratios
- Preparing a Monthly Cash Flow Forecast

> DAY 5

Managing Financial Risk

- Risk Management & Types of Risk
- Identifying Risk SWOT Analysis
- The Major Quantitative & Qualitative Risks Facing Companies
- Establishing a Risk Management Strategy
- Financial Risk Management & Hedging Techniques
- Managing Exchange Rate & Interest Rate Risk
- Derivatives-Forwards, Futures, Options & Swaps
- Risk Management Glossary of Terms

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