

# **Oil & Gas Contracts**





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# **Oil & Gas Contracts**

#### **Course Objective**

- Appreciate the uses of various types of oil and gas contracts
- Describe best practice in supply chain management
- Identify, assess and manage key contractual risks
- Evaluate the most appropriate way to dispute resolution
- Perform more confidently in negotiations

#### **Target Audience**

- Procurement managers and purchasing staff
- Engineering, operational and maintenance personnel
- Contracts engineers, administrators, and managers
- Commercial, financial and insurance professionals
- Project and General Management



### **Course Outline**

#### > DAY 1

- Principal Types of Oil and Gas Contracts
- Principles of Petroleum Law and Industry
- Exclusivity, Mutual Interest and Confidentiality
- Concessions/Licenses
- Hire, Lease and Rentals
- Services and Works Agreements
- Multi-party Contracts

#### ≻ DAY 2

- Managing the Supply Process
- Overview of Procurement Best Practice
- Developing the Scope of Work
- Qualifying Suppliers
- Managing the Supply Chain
- Contract Award and Execution
- Bribery and Corruption

#### ➢ DAY 3

- Key Contractual Issues and their Management
- Performance and Penalties
- Liabilities and Indemnities
- ➢ Force Majeure
- Pricing and Payment
- $\succ$  Termination
- Local Content Requirements



#### > DAY 4

- Managing Contractor Performance
- Identifying and Managing Supplier Risk
- Service Level Agreement
- Key Performance Indicators
- Changing the Scope of Work
- Limiting and Excluding Liability
- Use of Bonds, Guarantees and Warranties

## ≻ DAY 5

- Dispute Management in the Petroleum Industry
- Damages and Other Remedies
- Litigation or Arbitration?
- Alternative Third Party Dispute Resolution
- Enforcement Measures
- Negotiation, Compromise, Settlement
- Open Forum Questions and Final Review



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- we give the participant training bag includes all the necessary tools for the course.
- Working within groups to achieve the best results.
- All our courses are confirmed and we do not postpone or cancel the courses regardless of the number of participants in the course.
- We can assist you in booking hotels at discounted prices if you wish to book through us.
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# The Cost Of The Training Program Includes The Following:

- 1) Scientific article on flash memory.
- 2) Training Room.
- 3) Training.
- 4) Coffee break.
- 5) The training bag includes all the tools for the course.



#### Price (USD)

Communicate with the training department to know the participation fees ➤ There are offers and discounts for groups

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