

The Advanced Finance Program





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Course Objective

- ➤ How are business strategies developed?
- ➤ How does financial management support strategic development?
- ➤ What is the exact nature and scope of the business problems to be analysed?
- ➤ Which specific variables, relationships, and trends are likely to be helpful in analysing problems?
- ➤ Are there possible ways to obtain a quick 'ballpark' estimates of likely outcomes of decisions?
- ➤ How precise an answer is necessary with regards to problemsolving and decision-making?
- ➤ How reliable are available financial data, and how is uncertainty and risk likely to impact on the outcomes of decisions?
- ➤ In economic and financial analysis, what are the implications and relative importance of cash flow as distinct from accounting profit?
- ➤ What limitations are inherent in financial data and the key financial statements, and how will these affect financial analysis?
- ➤ How important are qualitative judgments in the context of decision-making?



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Target Audience

- ➤ General Management
- ➤ Sales and Marketing
- > Estimating and Costing
- > Operations
- > Engineering
- > Project Management
- > Procurement
- > Logistics
- ➤ Asset Management
- > Human Resources
- And any other financial and non-financial professionals that need or wish to understand the financial aspects of the strategic decision-making process.



Course Outline

- \triangleright DAY 1
- > An Introduction to the Financial Markets
- > An introduction to the equity markets
- > IPO
- ➤ Market Indices
- > International Equity Market Links
- ➤ An introduction to bond markets
- ➤ Long Term versus Short Term
- > Treasury versus Corporate
- > Types of Bond
- ➤ An introduction to the FX market
- > The spot and forward market
- Exchange Rate trends and linkages



- ➤ Carry Trades
- > An introduction to the Derivatives Market
- > Futures
- **➤** Options
- > The link between risk and return
- > DAY 2
- > Evaluating Investment Opportunities
- > The Markowitz model of Portfolio Risk
- ➤ The Capital Asset Pricing Model
- ➤ A practical application of the CAPM to a range of companies
- ➤ The time value of money and discounted cash flow techniques
- > The Gordon Growth Model
- ➤ A practical application of forecasting dividends
- ➤ Determining the Cost of Debt
- ➤ The weighted average cost of capital (WACC)
- ➤ The Ameritrade Case
- ➤ Investment Appraisal using the Net Present Value approach
- ➤ The importance of the cost of capital
- > Scenario analysis
- Payback and adjusted Payback
- ➤ The Internal Rate of Return (IRR) approach
- ➤ A practical application of the IRR approach
- > Pitfalls in using the IRR approach
- ➤ Real Options
- > **DAY 3**
- > A Walk through an Annual Report
- ➤ The Balance Sheet
- > The Income Statement
- > The Cash Flow Statement
- Ratio Analysis
- ➤ A practical application of Ratio Analysis



- > Apple v Microsoft
- ➤ Next v Tesco
- ➤ Easyjet v British Airways
- > Forecasting Sales
- > The cost of sales approach
- > DAY 4
- > The Corporate Financing Decision
- > Financial Leverage
- ➤ Modiglianni and Millers Theory of Capital Structure
- ➤ The Risk of Bankruptcy
- ➤ The Optimal Capital Structure
- > The Dividend Decision
- > The clientele effect
- > The taxation effect
- > The principal agent problem
- ➤ The market for Corporate Control
- **DAY 5**
- > Risk Management
- ➤ Hedging Exchange Rate risk using
- > The forward market
- ➤ The options market
- > Zero cost collars
- ➤ Hedging commodity price risk using
- > Options
- > Futures
- Practical Application of airlines hedging fuel price risk- the importance of correlation



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Price (USD)

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