

Communication Skills





Communication Skills



Course Objective

Communication Skills training course aims to enable participants to build high achieving teams where people feel valued by:

- ➤ Showing they are listening to and respecting others
- ➤ Clarifying objectives and expectations and providing support as individuals seek to attain them
- ➤ Developing a collaborative team culture where people work together to achieve goals and overcome challenges
- Ensuring everyone contributes to discussions and all points of view are heard before making decisions that are then supported by the team
- ➤ Using presentations to win recognition for team achievements and support for goals.

Target Audience

- ➤ People who supervise others and wish to improve their communication skills
- > People who lead teams and wish to do so more effectively
- ➤ People who have been identified as having potential for leadership roles
- Executives who want to develop capabilities in motivating and inspiring people





Course Outline

Day 1

- ➤ Sharpening-up Active Listening; Giving Feedback
- > Paying attention to words and body language
- ➤ Controlling ourselves so we can learn from others
- ➤ Asking good questions and listening to answers
- Checking understanding and reframing
- > Finding time-out space for one2one feedback
- > Keeping feedback timely and motivating

Day 2

- ➤ Building Relationships Based on Trust; Creating Respect for Others; Enabling Collaboration
- ➤ Building truthfulness, responsiveness, consistency, loyalty and capabilities
- ➤ Encouraging openness and willingness to share ideas and information
- > Developing a collaborative culture within our team
- > Rewarding accountability and collaboration
- > Developing a collaborative mindset
- > Creating a cohesive team with mutual respect

Day 3

- ➤ Conveying the Organisation's Vision; Setting Clear Priorities; Motivating & Persuading
- > Creating a sense of urgency and purpose that motivates people
- > Creating ownership so the vision is shared and empowering
- ➤ Clarifying deadlines and expected performance standards
- Checking understanding and gaining agreement



- ➤ Keeping people committed to the team
- > Giving opportunities to succeed

Day 4

- ➤ Facilitating Discussion & Debate; Win-Win Negotiations; Managing Effective Meetings
- > Paying attention to diverse personalities and undercurrents
- > Ensuring everyone contributes
- > Focussing on positive outcomes for all parties
- ➤ Aiming for commitment, not just agreement
- ➤ Key responsibilities of the meeting chair
- ➤ Maintaining interest and participation during meetings

Day 5

- ➤ Giving Presentations; Action Planning
- ➤ Structuring presentations so key points are understood and remembered
- ➤ How to include a call to action that leads to change
- ➤ A positive image: body language, dress code and voice
- ➤ Building rapport with the audience
- ➤ Avoiding pitfalls: stage fright, hostile questions, yawning and other problems
- > Developing a personal action plan



> The Feature Of Asia Master Training And Development Center

- we pick up the customer from the airport to the hotel.
- we give the participant training bag includes all the necessary tools for the course.
- Working within groups to achieve the best results.
- All our courses are confirmed and we do not postpone or cancel the courses regardless of the number of participants in the course.
- We can assist you in booking hotels at discounted prices if you wish to book through us.
- We offer the certificate from Asia Masters Center for Training and Administrative Development.



The Cost Of The Training Program Includes The Following:

- 1) Scientific article on flash memory.
- 2) Training Room.
- 3) Training.
- 4) Coffee break.
- 5) The training bag includes all the tools for the course.



Price (USD)

Communicate with the training department to know the participation fees

> There are offers and discounts for groups

The details of the bank account

Bank name: CIMB Bank Berhad

Account name: Asia Masters Center SDN. BHD

Bank account number: 80-0733590-5

Swift code: CIBBMYKL

IBAN: Null