

Financial Analysis Modelling & Forecasting





Contracts & Project Risk Management & Compliance



Course Objective

- ➤ Apply useful techniques to identify, analyze, mitigate and monitor risks in the project life cycle
- > Use a practical, six-step process to manage project risk
- > Review the impacts of different approaches to risk allocation
- > Explore different contract types to transfer risks
- ➤ Consider the contractual techniques to ensure effective risk allocation
- ➤ Learn how to create an effective risk monitoring plan and risk management strategies

Target Audience

- > managers
- > senior buyers
- project managers, civil engineers
- > construction managers
- > contractors, sub-contractors
- > site engineers, senior management
- > government agencies





Course Outline

DAY 1

- > Types and Management of Risk
- ➤ The Need for Contractual Relationships
- ➤ Defining Risk
- Categories of R for Both Sides of a Contract
- ➤ Risk Assessment Process
- ➤ Managing Risk
- Qualifying Suppliers
- > Defining Internal Control
- ➤ Proportionality of Control

DAY 2

- ➤ Minimizing and Transferring Risk
- ➤ Transferring risk through Contract Types
- ➤ Firm Fixed Price or Lump Sum Contracts
- ➤ Cost reimbursable Contracts
- ➤ Incentive Contracts
- ➤ Award-Fee Pricing Arrangements
- > Indemnities
- > Cross Indemnities
- > Insurance

DAY 3

- Risk Related Terms & Conditions
- > External events
- > Force majeure
- > Strikes and other labour disputes
- > Risk and Title
- ➤ Use of ICC Incoterms
- ➤ Assignment and Novation



- > Other clauses that need to flow down to sub-contractors
- Risks associated with Sub-Contractors

DAY 4

- > Dealing with Financial Risks
- Controlling Risk Associated with Payments
- Currency Risk
- **Economic Risk**
- > Fraud and Corruption
- ➤ Limiting or excluding liability
- ➤ Distinctions between liability in contract, and the general law
- ➤ "Gross negligence"
- ➤ A review of some sample clauses from standard contracts, and other real documents

DAY 5

- > Remedies When Bad Stuff Happens
- ➤ Mistakes and Misrepresentations
- > Impracticability of Performance
- > Remedies Generally
- > Types of Remedies
- ➤ Liquated damages
- ➤ Warranties
- > Cover
- ➤ Discussion of real examples (delegates are encouraged to bring real or made up examples for discussion)
- > Review of course and question and answer sessio
- ➤ The design of financial models for forecasting and decisionmaking



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