

Financial Strategy: Essential Finance Management Skills





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Course Objective

- ➤ Use and evaluate the various techniques of capital investment appraisal
- Develop appropriate financial strategies
- > Relate financial strategy to business strategy
- ➤ Effectively manage cash and working capital to reduce costs and improve cash flow

Target Audience

- ➤ Finance Executive
- ➤ and financial professionals involved in the development and delivery of financial strategy.
- > Junior Executives and
- financial professionals seeking career advancement and development.
- Senior and experienced professionals
- ➤ and finance professionals seeking either CPD or a valuable and stimulating "refresher".





Course Outline

- > **DAY 1**
- ➤ Management and Financial Accounting: Key Concepts and Terminology
- ➤ Identify the major differences and similarities between financial and managerial accounting
- ➤ Understand the role of management accountants in an organization
- ➤ Linking strategy to planning and costing
- ➤ The key role of budgeting and cost control in contemporary organizations
- > Towards a cross-functional process-view of the organization
- ➤ Understand your processes: integrating financial and non-financial aspects
- ➤ Understanding the Financial Statements
- ➤ Video, Examples & Discussions
- > DAY 2
- > Cost Analysis
- ➤ What is costing?
- Cost concepts and terminology
- ➤ Different costs for different purposes
- Fixed vs. Variable costs: the Cost-Volume-Profit analysis model
- ➤ Contribution Margin analysis
- ➤ Manufacturing vs. non-manufacturing costs
- > Period vs. Product costs: inventory evaluation and control
- > Case study
- > **DAY 3**
- > Traditional vs. Advanced Techniques in Cost-control
- Under-costing and over-costing: the consequences for profitability
- ➤ How to refine a costing system?
- ➤ Indirect vs. Direct costs



- > Traditional Cost Allocations systems Vs. Activity-Based Costing
- ➤ Cost hierarchy & Cost drivers
- Linking resources, activities and management
- ➤ Introducing Activity-Based Budgeting and Management
- ➤ Video, Case Study and Examples
- > **DAY 4**
- > Budgeting: Flexible Budgets and Variance Analysis
- > The role of budgeting
- ➤ Define the master budget and explain its major benefits to an organization
- ➤ Describe the difference between a static budget and a flexible budget
- ➤ Compute flexible-budget variances and sales-volume variances
- > Discuss the behavioral implication of budgeting
- > The budgeting process in your organization: how to improve it?
- ➤ Which tools shall we use to complement budgeting and costing?
- ➤ Problems, Case Study and Exercises
- > DAY 5
- ➤ Measuring Corporate Performance: The Balanced Scorecards and Six-Sigma
- ➤ Broadening performance measurement systems
- ➤ The key role of customer satisfaction and business process reengineering
- > Beyond budgeting: integrating financial and non-financial issues
- > Introducing the Balanced Scorecard
- ➤ The key perspectives
- > Introducing the Strategy maps
- ➤ Introducing Six-Sigma
- ➤ Video, Case Study and examples



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