

Fund Management in the Public And Nonprofit Sectors



Kuala Lumpur – Malaysia 24-28 June 2018



Fund Management In The Public And Nonprofit Sectors

Course Objective

- ➤ This course is designed to provide endowments, and foundations with a basic understanding of institutional investment management.
- ➤ With the key concepts covered in this course (portfolio construction, the risk and return characteristics of major asset classes, due diligence, investment decision making, and fiduciary responsibility),
- > understand the operations of an institution's investment pool as well as evaluate investment
- > governance policy issues.

Target Audience

- > Finance professionals
- > Fund manager
- > Commercial managers
- Divisional managers





Course Outline

Lecture 1

- ➤ Overview of investing
- > Typology of assets: real, financial, derivative
- ➤ Characteristics of assets (Historical returns, volatility, correlation)
 - Public equities (geography of issuance, market capitalization, growth versus value, emerging versus developed markets)
 - Fixed income (Treasuries, TIPS, corporate, mortgages, asset backed securities); understanding and measuring credit risk and interest rate risk
 - Cash equivalents
- ➤ Key financial concepts: present value, future value, compound interest, measuring rates of return.

Lecture 2

- Characteristics of assets (Continued)
 - o Real estate, real assets, commodities
 - o Gold
 - Currency management
 - o Options
 - Private equity
 - Hedge funds



Lecture 3

- > Overview of the institutional investing environment
 - Investors: sovereign wealth funds, public and corporate pension plans, endowments, foundations, family offices
 - o Consultants: general and specialized asset classes
 - Investment managers: banks, specialized firms, partnerships
 - o Internal investment staff
 - Custodian banks

Lecture 4

- ➤ The role of investment assets in the operation of endowments and foundations; spending levels
- ➤ Fiduciary obligation: the prudent person and prudent investor standards
- ➤ Documenting the investment policy: elements of an investment policy statement
- ➤ Behavioral finance: overview of cognitive issues that affect the investment process
- ➤ Alignment of interest: managing conflicts of interest and agency risk

Lecture 5

- ➤ Regulatory environment: state not-for-profit corporation laws; financial market regulators; SEC, IRS, ERISA
- > Taxation



- ➤ The investment horizon: spend down, perpetuity, funding specific liabilities
- > Intergenerational equity
- ➤ Defining investment objectives through the investment policy statement

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