

Supervisory Strategies & Strategic Thinking for Senior Management Office Managers





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Course Objective

- ➤ Know what real supervision is, and be able to explain to others what it is, and what it means
- ➤ Understand and practice basic supervisory skills
- ➤ Define the difference between the supervisory and the operational roles
- > Explain how to set and monitor objectives
- Explain what motivates you and describe ways to motivate others effectively
- ➤ Manage performance for results
- ➤ Use different techniques to communicate effectively with your Team

Target Audience

- ➤ Anyone involved in the operational supervision of an office environment
- ➤ Secretaries and administrative support personnel needing to develop superior performance in their working environment
- > Senior Personal Assistants
- > Senior Secretaries





Course Outline

- ➤ DAY 1
- ➤ What is a Supervisor?
- ➤ Should you be a supervisor?
- ➤ Making the transition
- > The difference between doing and supervising
- ➤ Highs and lows of the supervisory role
- ➤ What are the skills of an effective supervisor?
- > Developing the skills
- > Different ways to supervise others
- > Supervisory styles
- Common mistakes you don't want to make
- ➤ DAY 2
- ➤ Managing Performance Getting Results
- ➤ Characteristics of Performance Management
- Business Plan basics
- ➤ Assessing your current situation
- > You and the business plan
- > Getting productivity through people
- ➤ The importance of strategic Goal Setting
- ➤ Develop the 5 Success essentials
- Getting and managing results
- ➤ How to develop Pro-Active management
- Benefits and barriers to delegation
- ➤ How, when and to whom to delegate



- ➤ Getting it done right instructing others
- ➤ DAY 3
- ➤ Managing Performance Problems and People
- ➤ What motivates me?
- > What motivates others?
- ➤ What does Motivation do?
- ➤ Motivation creates energy
- ➤ The 3 Major steps of motivation
- ➤ Motivation in the workplace
- ➤ Herzberg's Motivational Theory
- > Tailoring motivation ideas to individual team members
- ➤ How to manage conflict
- ➤ Working with different types of personalities
- > What to do when a problem arises
- ➤ Listening and questioning skills
- > DAY 4
- ➤ Managing Communication
- ➤ What is Communication?
- ➤ Three major levels of Communication
- ➤ The significance of Non-Verbal Communication
- ➤ Factors that affect your Communication
- Communication Chart
- ➤ Effective ways to Communicate
- ➤ Brain Communication impact
- Communication cycle
- ➤ Delivering clear, concise messages
- ➤ How to make an effective presentation



- > 9 Effective Communication principles
- ➤ Positive Visual imaging
- > Good / Bad relationships
- Planning a Team meeting
- ➤ How to be a decisive Decision maker
- > Improving your ability to make decisions
- > Verbal communication
- > Barriers to communication
- > Team communications
- > Running a team meeting
- > Choosing the right words
- ➤ Communicating in writing
- > DAY 5
- Building Powerful Influence
- ➤ What is personal empowerment?
- Sources of personal power
- ➤ Developing your Mind, Attitude, Appreciation & Character influence
- ➤ Mind Think power
- Know the impact of Teleological Thinking
- ➤ Replacement Principle
- > Building your personal power
- Using your personal power
- ➤ Building trust and believability: walking your talk
- ➤ 10 Essential Qualities of a Top Supervisor
- ➤ Planning for your future developing yourself
- ➤ How to stay Motivated



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